## The Baileys Trail System: Connecting Communities and Innovative Financing

#### Danny Twilley, Ph.D

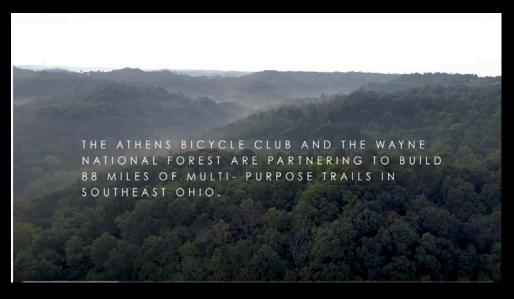
Ohio University Assistant Professor Parks, Recreation, and Leisure Studies

#### Dawn McCarthy, Ph.D

Wayne National Forest External Relations Officer

#### Seth Brown

Quantified Ventures Director









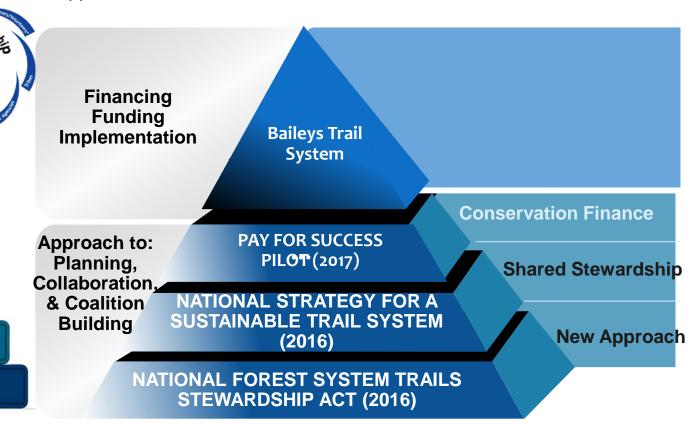


## The Shared Stewardship Model

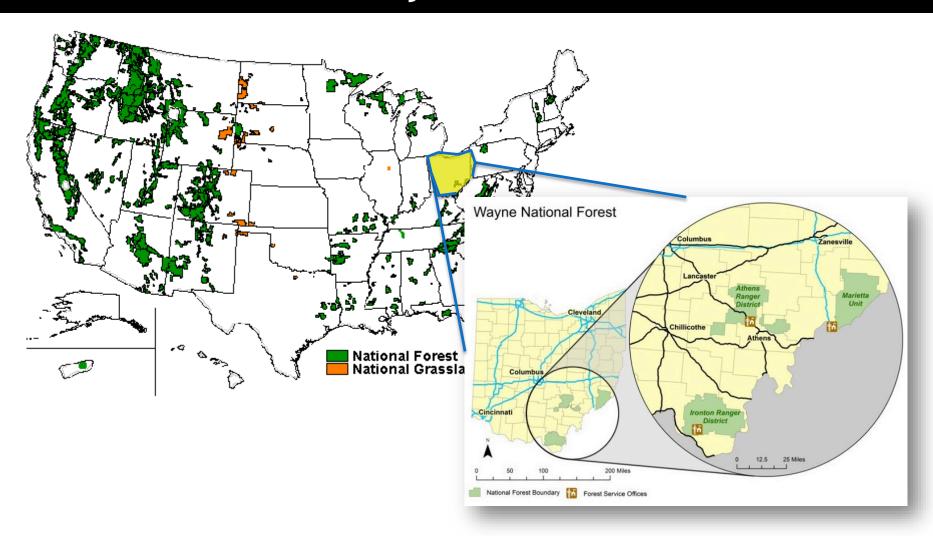
Industry

#### **Model of Shared Stewardship:**

Shifting from the Forest Service attempting to "do it all" to meet the expectations and needs of trail users and stakeholders to a model where the Forest Service trail Users and stakeholders from a collective community of stewards who provide support to and receive shared benefits from trails



# Where? The Wayne National Forest Ohio's Only National Forest



## Athens County Has Incredible Assets: Serve as the Foundation to Capture Outdoor Recreation Enthusiasts

#### Strong Foundation; Great Potential

- Athens is known throughout the region for it's strong alternative culture that highlights local
  - Beer
  - Music
  - Food
- All of these are the fundamental tenants that tourists value, particularly outdoor recreation enthusiasts

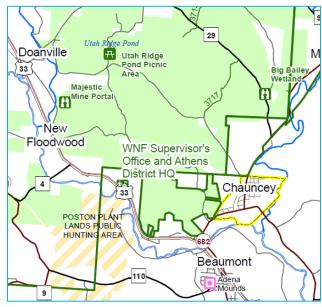


## Athens County Also Has Small Communities with Little to No Economic Opportunities

## Forgotten Communities

- No economic development
- Little to no access to safe physical activity
- State
   highways &
   railroads
   bisecting
   communities

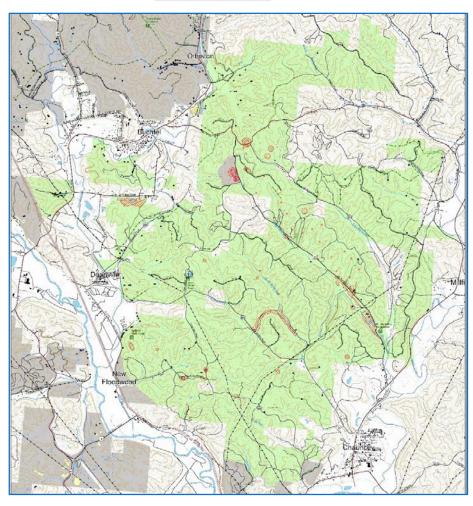






## Re-envision the 9,000 acres Baileys Parcel For the Potential of a Large Scale Trail System

#### A Blank Slate:



### Initial meeting: January 2016

- 9000 acres
- How to start?
- How many miles to consider?
- What is our vision?
- How will we achieve it?



#### First Steps

- Two stakeholder meetings in early 2016
  - Determine what is important to communities
- Working group established April 2016
- What do we want in Master Trail Plan?
- Who else should be involved?
- How do we outreach?
- What agreements do we need?
- How do we pay for master trail plan?

## The Baileys Trail System Vision

- Greater spending, leading to increased sales taxes, property values, number of jobs, and earnings
- Economically revitalize the economy and help the region pivot to a sustainable economy

Sustainable Economic Development Wellness

- Local communities will enjoy significantly improved access to outdoor recreation.
- Trails bring the health benefits of outdoor recreation to communities that otherwise do not have a strong exercise culture.

**Baileys Trails System** 

- Trail systems like this one make communities more attractive to newcomers and increase quality of life for locals.
- The Trails bring people together, revitalize communities, and cultivate a sense of place.

Community
Connectivity
and Pride

Recruitment
Business
People

 Increasingly, influential companies cite access to the outdoors when considering where to relocate or expand

#### The Baileys has been a community-led effort

First Idea	Explain Vision, Build Support	Sharing the Burden	Removing Barriers	Shovel Ready
No Traction	<ul> <li>Working Group Formed (Monthly)</li> </ul>	USFS \$170,000 Biking Industry \$12,000	wildlife, botany, heritage surveys NEPA Completed in 6	<ul> <li>All miles ground truthed</li> <li>Likely, most mileage ever approved under categorical exclusion in Agency History</li> </ul>
	<ul> <li>Athens Bicycle Club Agreement with Wayne NF</li> </ul>	County \$5,000 Ohio Health \$5,000 Businesses \$1,000		
	<ul> <li>Community-led meetings</li> </ul>	Master Trail Plan Complete	• Decision Memo Signed	
Success Financing Pilot  Applied Trails Research Science-first approach to outdoor recreation				NATIONAL PARK PARK PARK PARK PARK PARK PARK PARK
SHA!	Jackie Chief	Trail Wisdom LLC	ACTIVE STRATE	GIES Athens
Athens Bicycle Club	BELIEVE	(I)(M)(D)(A)	LAND-COMMERCIAL-RESIDENTIAL PAPER	Rural Action
WAYNE National Forest	Committed to the future of re	ral velopment	HOCKING-ATHENS-PERRY COMMUNITY ACTION  OHIO  OHI	O UNIVERSITY

1994 2016 2017 2018 Today

#### The Baileys Trail System

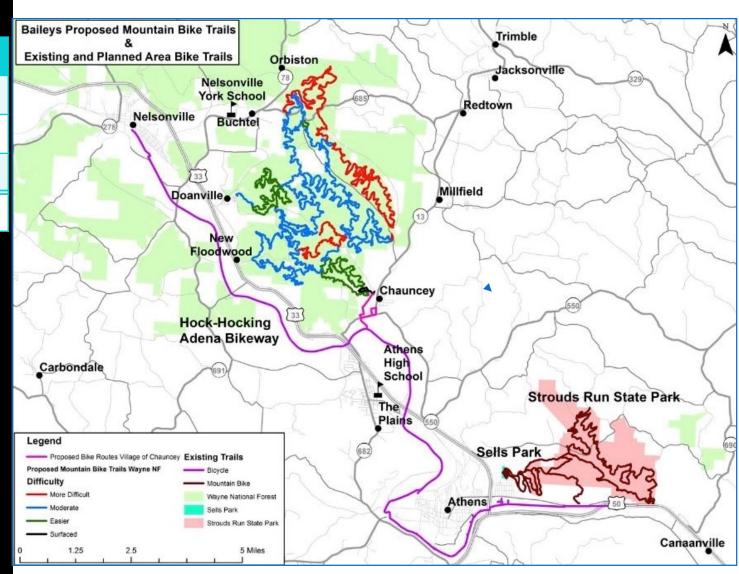
Skill Level %
Beginner 18%
Intermediate 56%
Advanced 26%
Total Miles 88

#### Trailheads in:

- Chauncey
- Doanville
- Buchtel

#### Designed for:

- MTB optimized
- Trail Runners
- Hikers
- Nature Watchers
- Backpackers
- Educational Opportunities



# The USFS is Looking for Innovative Solutions, to Solve a Vicious Cycle of Budget Constraints, Appropriations law, and Rising Fire Costs

in 1995

 If costs exceed budget, funds are borrowed from other programs, including those that prevent fires,

increasing the problem

#### Trail Stewardship Act.... **Anti-Deficiency Act** Appropriations law requires all funds to be allocated for projects in year zero. USFS cannot finance off of the expectation of future **Budget Constraints** appropriations • The 2019 Budget proposal recommended a 74% reduction in capital towards improvement and maintenance **Fire Borrowing** Cost of Fires has risen and represents more than 50% of the USFS budget as compared to 16%

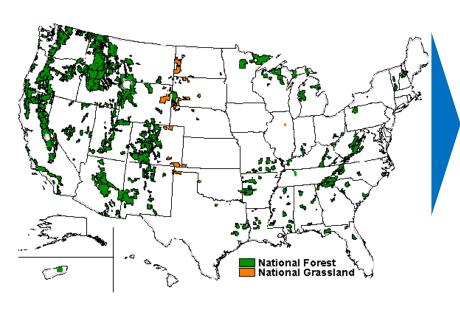
#### -<u>Deficiency Act</u> Resulting in...

- \$5.5 Billion in deferred maintenance
- Current funding is a "drop in the bucket" to address these needs
- Large scale and long term capital projects are difficult to fund
- There is a need for innovative solutions

# The National Forest Foundation & the USFS Contracted Quantified Ventures to Assess if Pay For Success Can Fund Recreational Infrastructure







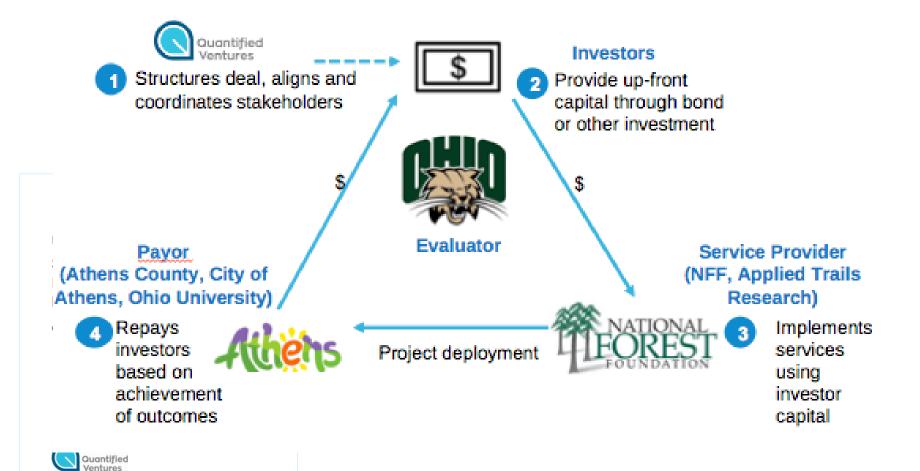
#### **Competitive process**

- 13 National Forests (~10%) applied
- Sites were selected based on:
  - Project impact
  - Planning phase
  - Need
  - Costs
  - Environmental approval
  - Proximity to population centers

#### Selection of top site

- Wayne National Forest in Athens, OH was selected as the top site out of all applications
- Their recreational infrastructure project is the Baileys Mountain Biking Trail System

## Feasibility and PFS



1875 Connecticut Avenue, 10<sup>th</sup> Floor Washington, D.C. 20009

### Impact Evaluation Framework

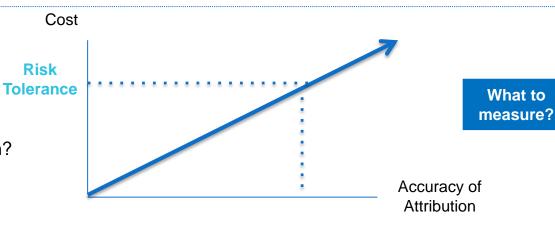
Evaluation criteria

- What are impacts/outcomes of the project?
- How do we define "success" ?
- What is the performance risk?
- What is impact of the poor performance?
- What is the story that needs to be told?

Why to measure?



- Payor tolerance?
- Is it feasible?
- Proxies vs. Outcomes?
- Level of attribution?



**Implementation** 

Methods, Tools, Frequency, Analysis

Year 0 Year 7

Consistency Over Time

Sources, Methods, Tools, Frequency, Analysis

How to measure?

### Funding Sources\*



<sup>\*</sup>List includes both potential and secured funds

#### Chauncey Park & Baileys Trailhead





VILLAGE OF CHAUNCEY





t Improvem





DVERFLOW PARKING/





#### Outdoor Recreation Council of Appalachia (ORCA)



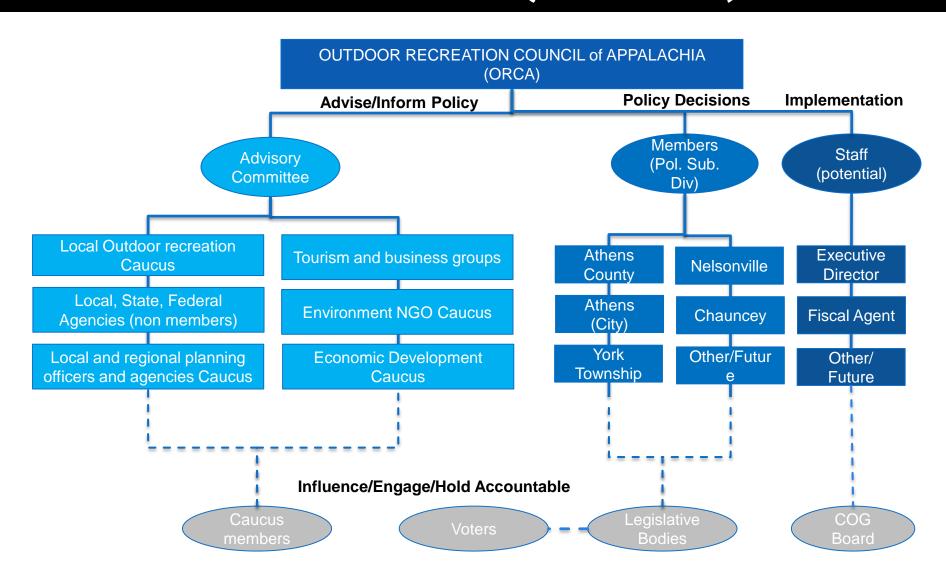
**Purpose:** ORCA's purpose shall be to integrate conservation, outdoor recreation, and economic development in a way that strengthens and inspires communities in Southeast Ohio



#### What is potential?

- Fund the Baileys
- Develop outdoor recreation strategy
- Hire Executive Director for outdoor recreation planning & development
- Operate & maintain recreation across boundaries

## Architectural Structure of the Council of Governments (Detailed)



#### **Support System**



Community Preparedness Branding & marketing

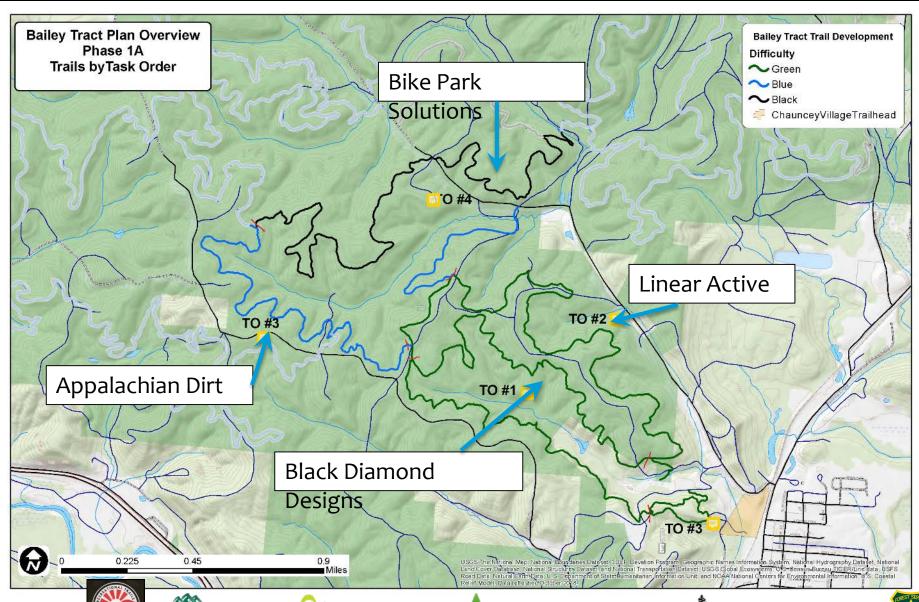
Governance

Entrepreneurial Training & Support

Workforce development



#### Phase 1 Construction







### 6 goals to realize this vision

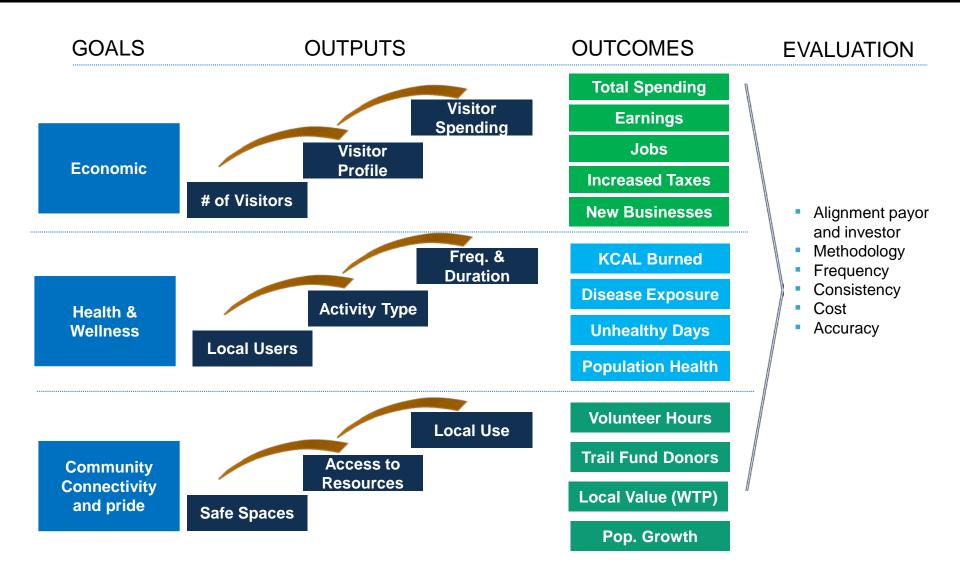


## The Bigger Picture

"While recreational resources bring tourism revenues, their greatest value is in enhancing the quality of life of residents. The existence of parks, trails, nature preserves, and other recreational opportunities make Athens County a desirable place to live, and further development of these resources will help attract future residents"

(Athens County Comprehensive Plan, p. 99)

# Evaluating the Trails Impact and Tying it to Repayment



#### Phase 1 Construction



